

### BRAND GUIDELINES

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## 01 BACKGROUND

#### BACKGROUND

Digitech was established in 2003 as a specialized retailer of household appliances representing premium brands such as LG Electronics in Sudan. The company was setup to meet the growing demand for high-tech appliances driven by an emerging middle class following the discovery and boom in the oil sector which created strong economic growth and boosted consumer spending on luxury goods.



Digitech succeeded in positioning itself as one of Sudan's innovative companies with the introduction of inventive concepts such as modernizing the customer retail experience in Sudan, introducing new after sales service concepts 'Care & Delight', as well as customizing products 'LVS Refrigerators' to meet local market challenges. Over the years, Digitech has become a household name, a trusted brand, as it continues to find the best products and solutions to offer to the Sudanese market.

### Today, Digitech is launching a new brand 'DIGI'

# WHAT IS DIGI?

As the economic and social landscapes evolve to reflect the developments in the country, Digitech is always exploring and testing new ideas to ensure consumer demand is met. The current landscape has proven to be a challenging environment to solely offer premium and high end brands such as LG Electronics as consumer preference has started to shift towards products that offers lower price entry points.

**DIGI - a Digitech brand -** aims to occupy this emerging segment by offering competitvely price technology but keeping the same quality in product design, customer service excellence and after sales services.

DIGI aims to provide a new customer base with a fresh value proposition.

## 02 PURPOSE STATEMENT

## **OUR BRAND'S PURPOSE**

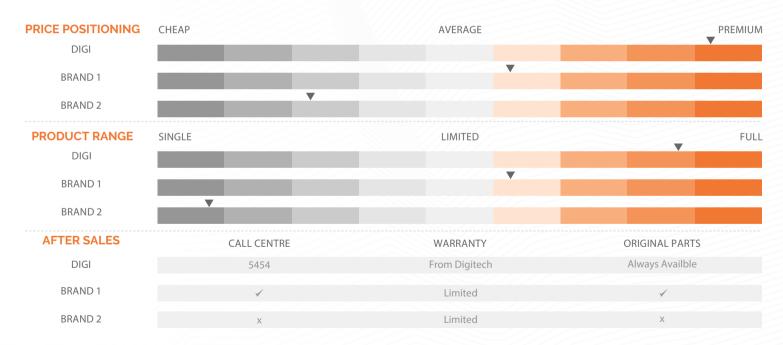
As the leading company in the Sudanese consumer electronics market, Digitech aims to ensure that owning quality household appliances is not a privileged commodity. Our purpose is to facilitate the purchase of quality household appliances and to make them accessible to a wider customer base with varying income levels, social backgrounds, and geographical locations.

DIGI is conceived to offer a range of products and services that would deliver on this promise and will continue to explore product extensions that would further enable more and more customers to make their first purchase or repeat the memorable experience again and again.

## **OUR** POSITIONING

DIGI will position itself as the premium brand in its segment. We will offer the most competitive prices, the best in class product quality and excellent after sales service to make our customers feel and live better.

Our value proposition will differentiate DIGI from other competing brands in this segment that tend to be single product driven or lack the operational depth and expertise to offer customers a portfolio of products and services to meet their day to day needs.



## 03 BRAND PERSONA

## **BRAND** SPIRIT

Aa a new entrant to the market, DIGI is positioned as a young and dynamic brand that will offer customers a new value proposition that will rival competing brands in this segment.

BRAND SPIRIT	IN THE MIND OF CUSTOMERS	IN THE MIND OF EMPLOYEES
High Quality	Premium brand that fits my lifestyle	No Compromise
Innovative	Re-engineered products that solve my problem	Address Customers' Needs
Practical	Value for money	Competitive Pricing Strategy
Dynamic	Young and fresh brand	Striving for Solutions
Trustworthy	A Digitech Brand	Maintain Digitech Standard
Family Oriented	A Sudanese Lifestyle. My Lifestyle.	Word of Mouth

### **TONE OF VOICE**

DIGI's tone of voice is sincere and honest. Our communication will aim to deliver the key values held by each customer base using our local Sudanese dialect to build the desired brand persona.





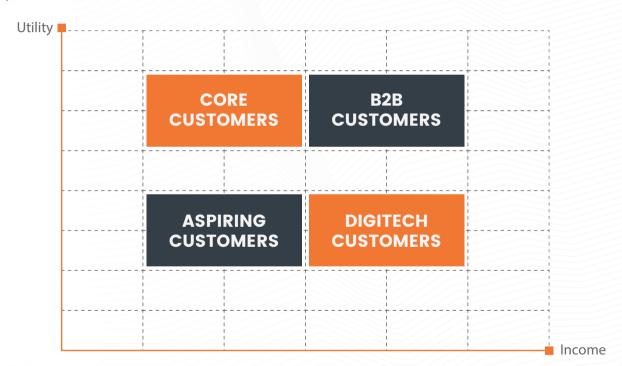




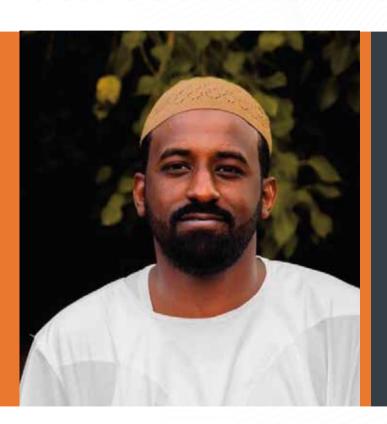
## 04 OUR CUSTOMERS

## WHO ARE OUR CUSTOMERS?

Choosing DIGI is a form of self-expression - DIGI is designed to cater for a larger audience based on their utility, lifestyle and income levels



# / WHO ARE OUR CUSTOMERS?



# "I look for Brands I **trust**With Affordable **prices**"

#### **Core Customers**

Price is a major factor in their purchase decision due to budget constraints. They value trusted brands due to their high utility of the product and dependency to meet their lifestyle needs. They will tend to develop a strong brand loyalty if needs are met.

# / WHO ARE OUR CUSTOMERS?

# "Nook for **Affordable** products that offers **status & style**"

#### **Aspiring Customers**

These are customers that at present have a low utility rate for the range of products offered by DIGI and also do not have the income levels to own them. However, they aspire to one day own a brand that signifies a change in lifestyle and status. They will benefit from increased communication and awareness campaigns to drive their ambitions.





## "I look for **Quality products** With The **best Functionality**"

# WHO ARE OUR CUSTOMERS?



"I look for **Durable products** With The best **Payment terms**"

#### **B2B** Customers

These customers are niche – they have a high utility rate coupled with flexible budgets. They value quality of product and payment terms.

WHO ARE OUR CUSTOMERS?

## 05 BRAND TOOL-KIT

#### **LOGO FORMS**











## **DIMENSIONS & CLEAR SPACES**



### **DIMENSIONS & CLEAR SPACES**



#### **Dimensions:**

where:

- y= Rectangle height
- z= Corporate shape height

### **DIMENSIONS & CLEAR SPACES**



#### Clear Space:

As illustrated, the safe space on each side of the logo should be equal to or greater than the height of the swoosh's highest edge.

where:

y = x/3

### **MINIMUM** SIZE



should appear no smaller than the sizes shown here.

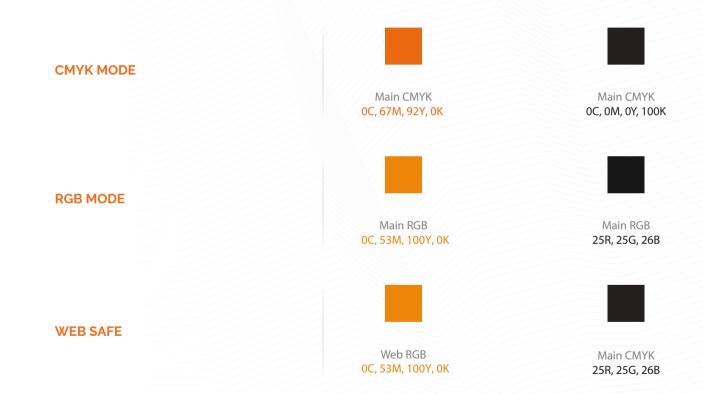
Print:

Minimum Height: 1 cm.

Digital:

Minimum Height: 150px.

## CMYK, RGB & WEB PALETTE



## **PANTONE PALETTE**



Pantone Coated Pantone Coated 172C Hex.Chrome Black C



Pantone Uncoated
Pantone Uncoated Hex.Chrome

172U Black U



Pantone Metallic Pantone Metallic 8944 8603C



Pantone Pastels Coated 0961C Pantone Pastels Coated 0961C

#### **ENGLISH TYPOGRAPHY**

Typography is a strong extension of our brand personality and plays a major role in creating a consistent look for DIGI across all communication and promotional material. RALEWAY font family has been selected as it offers a large amount of design flexibility for all graphic communication

Aa Raleway Raleway Light Regular abcdefghigkl abcdefghigkl mnopgrstuvwxyz mnopgrstuvwxyz Raleway Raleway Black **Bold** abcdefghigkl abcdefghigkl mnopqrstuvwxyz mnopqrstuvwxyz

When the primary typface, Raleway is unavailable for use, use Arial in its place.

#### **ARABIC** TYPOGRAPHY

GE SS TEXT font family is the primary Arabic typeface for DIGI communication.

When GE SS Text typeface is unavailable, use Adobe Arabic font.

GE SS Text Light

ا **ب ت** شجح خ د ذرز سشصض طظع غ ف ق ك ل م ن ه و ي **GE SS Text** 

Italic (italic feature not available, text box should be sheare by 5 dgree angle) **اُ ب ت** ثج ح خ د ذرز س ش ص ض طظع غ ف ق ك ل م ن ه و ي

GE SS Text Medium أ **ب ت** ثج ح خ د ذرزسش ص ض طظع غ ف ق ك ل م ن ه و ي GE SS Text Bold **أبت** ثج ح خ د خ ر زسش ص ض طظع غ ف ق ك ل م ن ه و ي

#### **LOGO DIFFERENT BACKGROUNDS**

#### Primary usage:

Colour version of the logo is intended to be used on lighter backgrounds and images (GRAYSCALE/GRAY-WHITE) in order to maintain legibility.



**GRAYSCALE BACKGROUNDS** 



**GRAY/WHITHE BACKGROUNDS** 



SOLID BACKGROUNDS



**Gradiant BACKGROUNDS** 

Another acceptable colour option is to reverse the logo out to White on darker backgrounds and images.

#### Primary usage:

Colour version of the logo is intended to be used on lighter backgrounds and images (GRAYSCALE/GRAY-WHITE) in order to maintain legibility.



**BROWN BACKGROUNDS** 



**BLACK BACKGROUNDS** 

## **WHAT TO AVOID?**







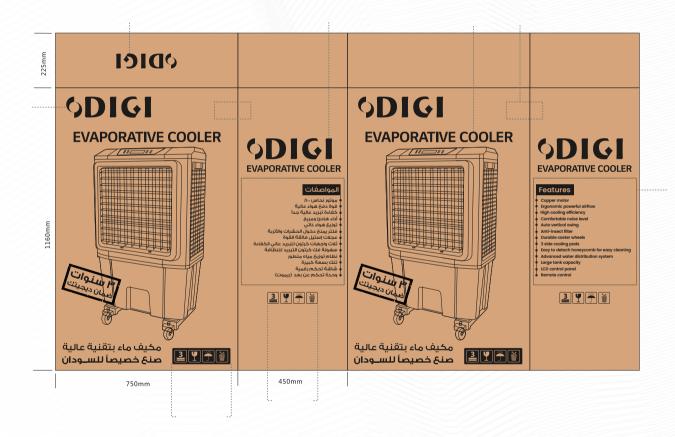






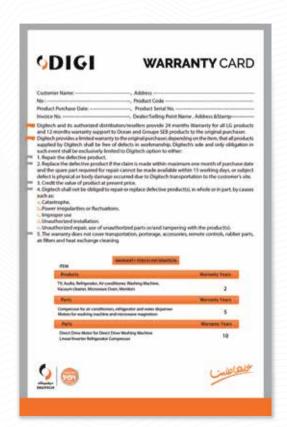
## 06 STATIONARY & BRANDING

## **BRAND CORPORATE IDENTITY**



#### USER MANUAL & WARRANTY CARD LAYOUT





## UNIFORM & TOOL BAG LAYOUT





## **BRAND CORPORATE IDENTITY**





+249 187 144000
 info@ctcgroupltd.
 www.ctcgroupltd.

#### **BUSINESS CARD**

#### **Trimmed size**

BC - 900mm x 550mm

#### **Print Specifications**

CMYK process

#### **Paper Specifications**

300 GSM Conqueror CX 22 350 GSM Conqueror CX 22







#### Trimmed size

A4 - 210mm x 297mm

#### **Print Specifications**

CMYK process.

#### **Paper Specifications**

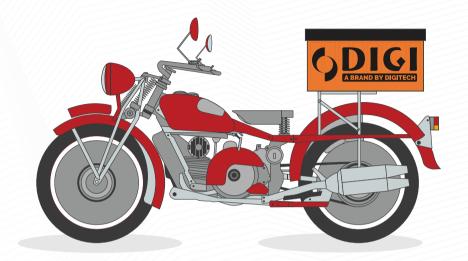
100 GSM Conqueror CX 22.

### **VECHICLES** LAYOUT

Logo should be centered between the two doors with a height of 30 cm, and the website address should be placed at the back side of vehicles with 50 cm width. In pickups the logo is placed on the front door as shown here, and with a height of 30cm.









### **POWERPOINT TEMPLATE**





#### HEADLINE Lorem (pseum dolor sit armet, consecte





#### **HEADLINE**





#### **Elements usages**

#### Font:

Typography: E: Raleway, A: GE SS Text Color Mode: RGB (51, 51, 51) Font size: 12pt - 24pt

#### Logo:

Dimensions: Width: 110 px | Height: 125 px Color Mode: Main Colors/White Position: mainly in the right side of header by 2x padding from the border. Logo Form: Horizontal logo could be used in the header or footer and also in the first slide along with the title and other details.

## **PUBLISHING & OUTDOOR BRANDING**



